

Conference Overview

Thursday, February 27, 2020

- 4:00pm Registration
5:30pm Welcome Reception, Theme – **TBD**
Sponsored by **Univar & PNWPMC Board**

Friday, February 28 – Management Training

- 7:00am Continental Breakfast & Vendor Exhibits
Sponsored by – **NISUS CORPORATION**
- 8:00am Welcome
Dominique Stumpf – NPMA CEO
Chris Gorecki – Rollins / NPMA President
NPMA updates
- 9:00am Allie Allen – Quality Pro Executive Director, Fairfax VA
The Employee Life Cycle – Learn the key steps of hiring, retaining employees to minimize your risk.
Sponsored by – **NPMA**
- 10:30 to 10:40am Break
- 10:40am Amy Wilson – Certus Pest, Ontario Canada
Winning the War on Talent (HR) – Amy addresses the many challenges PMPs face hiring and inspiring talent in today's pest control workforce.
Sponsored by – **Bayer**
- 12:00 to 1:30PM **Lunch & Vendor Exhibits**
Sponsored by – **Bell Laboratories**
- 1:30pm Jeff White/Ross Treleven – BedBug Central/Sprague
Bedbugs By The Numbers – The Business side of Bedbugs and what it looks like in 2020 and beyond.
Sponsored by - **Univar Environmental Sciences**
- 3:30pm **State Association Meetings**
WSPMA/OPCA
- 5:00 to 6:30pm **Silent Auction Reception & Vendor Exhibits**
Sponsored by – **Target Specialties Products**
- 7:00pm **Banquet & Live Auction** (Semi-formal attire)
- WSPMA & OPCA Scholarship Awards
Sponsored by – **Helena Agri Enterprises**
Certus Pest

Saturday, February 29 – Technical Training

- 7:00am Continental Breakfast & Vendor Exhibits
Sponsored by – **Liphatech**
- 7:30am PNWPMC Board Meeting
All attendees are encouraged to attend!
- 7:50am Welcome
- 8:00am Jeff White - BedBug Central, Hamilton, NJ
Bedbugs – The latest research and control strategies on bedbugs in residential & commercial settings.
Sponsored by – **TBD**
- 9:50 to 10:00am Break
- 10:00am Paul Bello (ACE/BCE) – PJB, Alpharetta, GA
Cockroaches – The Latest research and control strategies for these hard to control pests.
Sponsored by – **Amvac Environmental**
- 11:50am to 1:00pm **Lunch & Vendor Exhibits**
Sponsored by – **TBD**
- Break ***Choose One***
[A]
- 1:00pm Paul Bello (ACE/BCE) – PJB, Alpharetta, GA
Solving Tough Pest Problems – Paul will discuss pest ID and control strategies on tough to eradicate NW pests such as rodents, odorous house ants, WDOs & silverfish.
Sponsored by – **TBD**
- 2:50pm to 3:00pm Break
- 3:00pm to 4:00PM Dr Laurel D. Hansen – Spokane Falls CC
NW Ants - Arm your technicians with the latest Research on European & Impressive Fire Ants as well as other ant Species in the NW for up-to-date control measures.
Sponsored by – **BASF**
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- [B]**
(No CEU's will apply to this session)
- 1:00pm **Business Panel Discussion:**
Panel – Dominique Stumpf, Chris Gorecki, Allie Allen, Amy Wilson and Danny White
These business leaders share more of their wisdom and answer questions.
- 4:00pm Raffle, Door Prizes & Conference Close

